



**CHOOSE THE MICHELIN AGILIS CROSSCLIMATE TIRE FOR:**

- Durability and extended mileage
- Tow and carry heavy loads with confidence
- Protection from impact, punctures and aggression
- All-season tires for rough work conditions



LT-Metric

C-Metric

**10**

Wear  
(Under Heavy Load)

**9**

Fuel Efficiency

**7**

Off-Road

**8**

Wear  
(Under Light Load)

**10**

Wet/Snow Braking

**10**

Comfort

\*Ratings based upon performance in commercial light truck usage, particularly in towing and moving heavy loads.

**CHOOSE THE MICHELIN® DEFENDER LTX M/S TIRE FOR:**

- Personal use and hobbies
- Long tread life under light loads
- Excellent wet and snow traction



**8**

Wear  
(Under Heavy Load)

**7**

Fuel Efficiency

**7**

Off-Road

**10**

Wear  
(Under Light Load)

**9**

Wet/Snow Braking




**10**

Comfort

Take the Michelin Agilis CrossClimate training course to learn more.  
Visit: [www.myportal.michelingroup.com](http://www.myportal.michelingroup.com).



## EXPLORE AVAILABLE FITMENTS FOR YOUR CUSTOMER

DIMENSION				DIMENSION				LEGEND	
LT215/85R16	X			LT265/70R18	X	X			Michelin Agilis CrossClimate LT-Metric Tire
LT225/75R16	X			LT275/65R18	X	X			
LT235/85R16	X			LT275/70R18	X	X			
LT245/75R16	X			LT265/60R20	X	X			Michelin Defender LTX M/S Tire
LT265/75R16	X	X		LT275/65R20	X	X			
LT285/75R16		X		LT285/60R20	X	X			
LT225/75R17		X		185/60R15C			X		Michelin Agilis CrossClimate C-Metric Tire
LT235/80R17	X			205/65R15C			X		
LT245/70R17	X			195/75R16C			X		
LT245/75R17	X	X		225/75R16C			X		
LT265/70R17	X	X		205/75R16C			X		
LT285/70R17	X	X		235/65R16C			X		

## HOW TO RESPOND TO YOUR CUSTOMERS' QUESTIONS

- Q:** What is the difference between the Michelin Agilis CrossClimate C-Metric sizes vs. the LT sizes?
- A:** The C-metric convention can be thought of as the European equivalent of the LT-metric. Just as LT-metric describes a tire with a higher load rating and higher pressure than the equivalently sized P-metric tire, C-metric describes a tire with a higher load rating and higher pressure than the equivalently sized European Metric tire.
- Q:** What are the main differences between the Michelin Agilis CrossClimate tire and the Michelin Defender LTX M/S tire? When should the Michelin Agilis CrossClimate tire be recommended vs. the Michelin Defender LTX M/S tire?
- A:** The Michelin Agilis CrossClimate tire is optimized for commercial usage—which means usage by businesses carrying heavy loads, high-duty cycles, frequent towing, and constant or near-constant driving. The Michelin Defender LTX M/S tire is optimized for personal usage, including daily commuting, running errands, occasional trips to the home improvement store, tailgating and camping. Varying usage calls for different recommendations.
- Q:** How does the Michelin Agilis CrossClimate tire perform vs. the Michelin Defender LTX M/S tire?
- A:** Compared to the Michelin Defender LTX M/S tire, the Michelin Agilis CrossClimate tire has slightly better snow traction (including the 3PMSF certification on all LT-sizes), better rolling resistance and better tread life under heavy loads. The Michelin Defender LTX M/S tire has better tread life under light loads. The two tires are similar for other performances.
- Q:** Why is the Michelin Agilis CrossClimate tire offered in two different tread designs?
- A:** The Michelin Agilis CrossClimate C-Metric tire was designed in Europe specifically for the European style vans that are also offered in the North American market. The C-Metric is a directional tread pattern. The LT sizes are non-directional and were designed by the North American Research and Development team to best suit ¾- and 1-ton pickups and vans. Both treads offer comparable performance.
- Q:** Is the Michelin Agilis CrossClimate tire backed by a mileage guarantee and, if not, does the Michelin Promise Plan apply (30-day ride, 3-year flat tire assist)?
- A:** Tires sold for commercial usage are not backed by a mileage guarantee; however, Michelin will offer a 30-day satisfaction guarantee from date of purchase.

To learn more please contact your Michelin Sales Representative or visit [www.business.michelinman.com](http://www.business.michelinman.com) or [www.michelinman.com](http://www.michelinman.com).

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